

SIDDHARTH INSTITUTE OF ENGINEERING & TECHNOLOGY:: PUTTUR
(AUTONOMOUS)

B.Tech. IV Year I Semester Regular & Supplementary Examinations October/November-2025
ENTREPRENEURSHIP DEVELOPMENT

(Common to CIC, CSM, CSE, CSIT, CAD, CAI, & CCC)

Time: 3 Hours**Max. Marks: 60**

(Answer all Five Units 5 x 12 = 60 Marks)

UNIT-I

- | | | | | | |
|---|---|--|-----|----|----|
| 1 | a | What is meant by Entrepreneurship? Explain the Functions of an entrepreneur. | CO1 | L1 | 6M |
| | b | Elucidate the characteristics of entrepreneur. | CO1 | L3 | 6M |

OR

- | | | | | | |
|---|---|---|-----|----|----|
| 2 | a | Briefly explain various types of entrepreneurs. | CO1 | L3 | 6M |
| | b | Define social entrepreneurship. List out Challenges that are faced by the social entrepreneurs? | CO1 | L3 | 6M |

UNIT-II

- | | | | | | |
|---|---|--|-----|----|----|
| 3 | a | How are MSMEs helpful in contributing to Economic Development? | CO2 | L4 | 6M |
| | b | Briefly explain classification of MSMEs. | CO2 | L3 | 6M |

OR

- | | | | | | |
|---|---|---|-----|----|----|
| 4 | a | Discuss about franchising and its advantages and disadvantages. | CO2 | L3 | 6M |
| | b | What are the salient features of partnership firm? | CO2 | L1 | 6M |

UNIT-III

- | | | | | | |
|---|---|---|-----|----|----|
| 5 | a | Distinguish the concept of Invention and innovation. | CO3 | L3 | 6M |
| | b | Examine the importance of Innovation in Entrepreneurship. | CO3 | L4 | 6M |

OR

- | | | | | | |
|---|---|---|-----|----|----|
| 6 | a | Briefly explain various sources of information for start-up entrepreneurs in India. | CO3 | L3 | 6M |
| | b | Discuss in detail about the Intellectual Property Rights (IPRs). | CO3 | L2 | 6M |

UNIT-IV

- | | | | | | |
|---|---|--|-----|----|----|
| 7 | a | What is meant by Motivation? Explain Maslow's Need Hierarchy Theory in detail. | CO4 | L4 | 6M |
| | b | Summarize McClelland's Acquired Need Theory. | CO4 | L2 | 6M |

OR

- | | | | | | |
|---|---|---|-----|----|----|
| 8 | a | Identify the different phases of EDP. | CO4 | L2 | 6M |
| | b | What is the scope of entrepreneurship development in India? | CO4 | L1 | 6M |

UNIT-V

- | | | | | | |
|-----------|---|--|-----|----|----|
| 9 | a | Define project Management. Determine the stages of project management process. | CO5 | L2 | 6M |
| | b | Classify the stages of planning process. | CO5 | L3 | 6M |
| OR | | | | | |
| 10 | a | How do you design a project? Explain its steps. | CO5 | L3 | 6M |
| | b | Examine project life cycle in detail. | CO5 | L2 | 6M |

*** END ***